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# 10 REASONS YOUR FACILITY NEEDS A SECOND OPINION



Do you currently have a pest control company? Here are 10 reasons your facility needs a second opinion:



- 1 Has your pest control company gotten complacent?** You can't really know the answer to that unless you bring in another company to assess the current pest control strategies being used. Don't find out the hard way.
- 2 Do they offer more than just pest control?** The products used in the pest control industry are regulated by the same agency that regulates disinfectants, and the equipment used is similar as well so, they should be able to offer a professional disinfectant. But what about scenting services? Neutralizing odors that can attract pests should be something they can provide as well. What else are they missing?
- 3 Are there newer, more modern approaches to pest control out there?** If you've been with the same pest control company for a while are they up to date on the newest strategies including IPM and remote monitoring?
- 4 Could you be saving money?** Staying with your current pest control company could mean you don't know how costs have changed and whether or not you are getting what you are paying for.
- 5 Has your pest control company missed appointments?** If your pest control company is missing appointments or not notifying you of appointment delays, that is a customer service issue that needs to be addressed. Even though it's not exactly a technician issue, it's all part of the package.
- 6 Does your pest control service provide you with a customer portal?** This should be a no-brainer nowadays, but have you thought of it? If you aren't provided an online portal where you can track your pest control strategies and receive data analysis to be more proactive, then it's time to bring in someone else who does.
- 7 Did you pick the first company that answered?** It's OK if you did. If you had a pest issue, you wanted to get it taken care of as quickly as possible. You now have the luxury of time to have a few more companies come out and bid.
- 8 Is your pest control company following CDC guidelines?** Is your pest control company following those guidelines and do they have a dedicated team keeping current on the ever-changing regulations out there?
- 9 Are they only inspecting the interior of your facility?** If your pest control company is only inspecting and/or treating the inside of your business, they are only doing half the job. This is a definitely a red flag that you need a second opinion.
- 10 Does your pest control company have years of experience and a guarantee behind them?** If the pest control company you chose does not offer you a guarantee, it's time for a second opinion. A reputable company with years of experience will be able to provide one – and you shouldn't settle for one that doesn't.